



SANDRA PFAU ENGLUND, ESQ., CAE

Founder

Sandra Pfau Englund was a working mom in 2004 when she volunteered for her son's elementary school PTO. The nonprofit and tax law attorney quickly became mired in trying to organize the group's finances, tax-exempt status and fundraising compliance. If it was this complicated and time consuming for someone with her professional knowledge, she wondered how other parents and booster groups managed. From that experience, Parent Booster USA was born.

Sandra Pfau Englund has dedicated her 25-year career to promoting the importance of successful nonprofit organizations. Today, she is considered an industry thought leader on issues related to tax-exempt status and compliance, and financial and fundraising transparency.

Englund began her career with a Washington, D.C.-based law firm where she represented tax-exempt organizations on a variety of matters including incorporation, securing and maintaining tax-exempt status, grants and expenditure responsibility, and private foundation rules and regulations.

In 1994, she established Pfau Englund Nonprofit Law, P.C. The firm provides legal services to nonprofit, tax-exempt organizations including 501(c)(3) charities, 501(c)(4) advocacy/lobbying groups, and 501(c)(6) business/trade associations. Areas of special emphasis include helping small nonprofits and animal rescue organizations.

In 2004, Englund founded Parent Booster USA. The only organization of its kind in the U.S., Parent Booster USA is authorized by the IRS to provide 501(c)(3) tax-exempt status to school support organizations including parent teacher organizations, band and athletic booster clubs. It also helps these groups operate in compliance with federal, state and local nonprofit fundraising requirements.

Englund is a sought-after subject matter expert and has been quoted by NBC's TODAY show and in Forbes and The Wall Street Journal, among others. She is published and speaks throughout the country on issues related to nonprofit legal liability, financial controls and audits in a post-Sarbanes-Oxley world, board development and fundraising.

She earned her law degree and a Master's in Public Administration from George Washington University. She also holds a bachelor's degree magna cum laude from Eastern Michigan University.